

## Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01177 201049Z

20

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

----- 110444

R 200935Z FEB 75

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 9363

INFO AMEMBASSY BONN

USMISSION USBERLIN

AMCONSUL BREMEN

AMCONSUL DUSSELDORF

AMCONSUL HAMBURG

AMCONSUL MUNICH

AMCONSUL STUTTGART

UNCLAS FRANKFURT 1177

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: SPECIALIZED TRADE OPPORTUNITY: DEKALIN DEUTSCHE KLEBSTOFFE

GMBH

1. MR. SCHMALZ, MANAGER, DEUTSCHE KLEBSTOFFWERKE GMBH, POSTFACH 289, 645 HANAU, VISITED THE CONSULATE GENERAL AND EXPLAINED HIS URGENT NEED TO SECURE A U.S. SOURCE OF SUPPLY FOR A ONE-COMPONENT POLYURETHANE SEALANT FOR INSTALLING FRONT AND REAR AUTOMOTIVE WINDOWS. HE IS NOT INTERESTED IN THE TRADITIONAL TWO-COMPONENT SEALANTS.

2. THIS FIRM IS A WELL-KNOWN MANUFACTURER OF SPECIALTY ADHESIVES, AND WANTS THIS U.S. PRODUCT TO ROUND OUT ITS OWN LINE. CAPITAL DM 6 MILLION. 300 EMPLOYEES, EXCELLENT REPUTATION.

3. COMMERCE IS REQUESTED TO IDENTIFY A SPECIALIZED U.S. MANUFACTURERS OF THIS PRODUCT AND HAVE THEM CONTACT MR. J. SCHMALZ IMMEDIATELY. HARLAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975FRANKF01177  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750060-0903  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750228/aaaaazga.tel  
**Line Count:** 51  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ElyME  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 13 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <13 MAY 2003 by SilvaL0>; APPROVED <16 JAN 2004 by ElyME>  
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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SPECIALIZED TRADE OPPORTUNITY: DEKALIN DEUTSCHE KLEBSTOFFE GMBH  
**TAGS:** BEXP, GE  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006